



Digitalization Pre-study and Roadmap Planning

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Digitalization Pre-study and Roadmap Planning

We will investigate and brainstorm with you the digitalization opportunities in your business or education institute.

We will have a workshop with you, interview your key people and work out with you a roadmap of your digitalization needs and ideas.

Roadmap is a scheduled high level plan for way forward. Every item in roadmap will have a concrete summary of content and goals.

Topics for the pre-study and planning will be chosen according to your interests and priorities

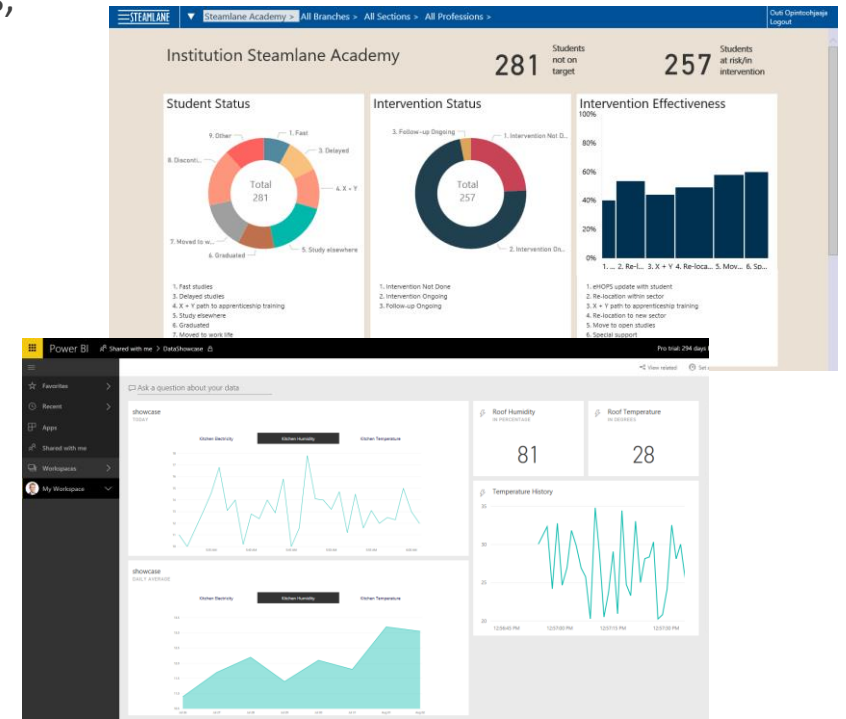
Here our proposals for the topics and more examples in the following pages.

1. Knowledge management
2. Developing current products and services
3. Forming new services and business models



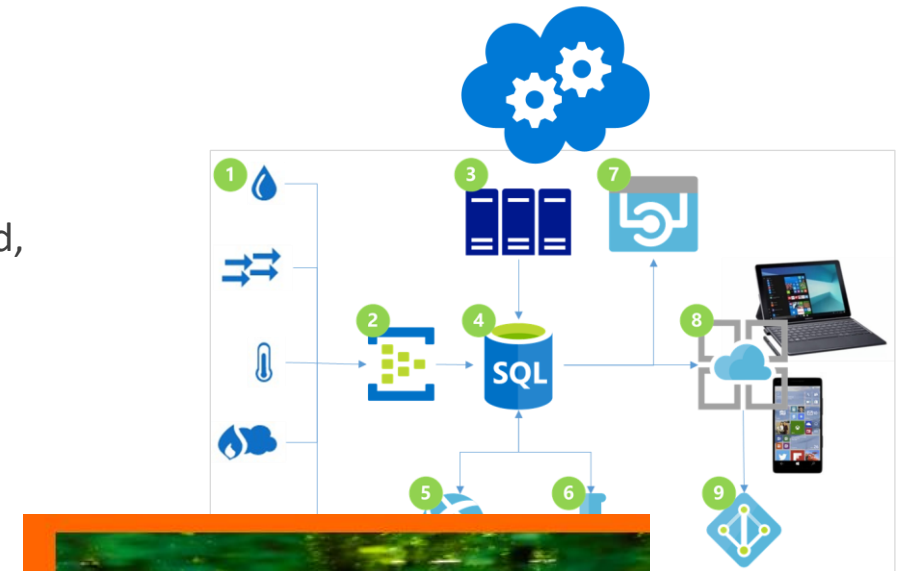
1. Knowledge management

- Team work and information sharing
 - Utilizing Office 365 cloud service internally and with external stake holders, e.g. SharePoint, OneNote, Skype for Business, Flow (work flows)
- Utilizing data in decisions and actions
 - Collecting data from different sources
 - Developing real time reports and dashboards (e.g. with PowerBI)
 - Developing predictions with data analytics, e.g. by using machine learning
 - Tools and practices for decision making and actions
- Internal information sharing
 - Dashboards and information sharing to personnel
- Compliancy
 - with information security and data protection incl. EU GDPR (General Data Protection Regulation)
- Other new ideas and current challenges



2. Developing current products, services and processes

- Analytics with data from IoT devices
 - Utilizing new data enabled by wireless IoT sensor solutions and cloud, applying analytics to e.g.:
 - Production control
 - Quality control
 - Traceability in production and logistics
 - Predictive maintenance
- Analytics with data from service processes
 - E.g. data from customer service processes
 - Data from sales and logistics
 - Customer management
- Other new ideas and current challenges



Welcome to myDelivery

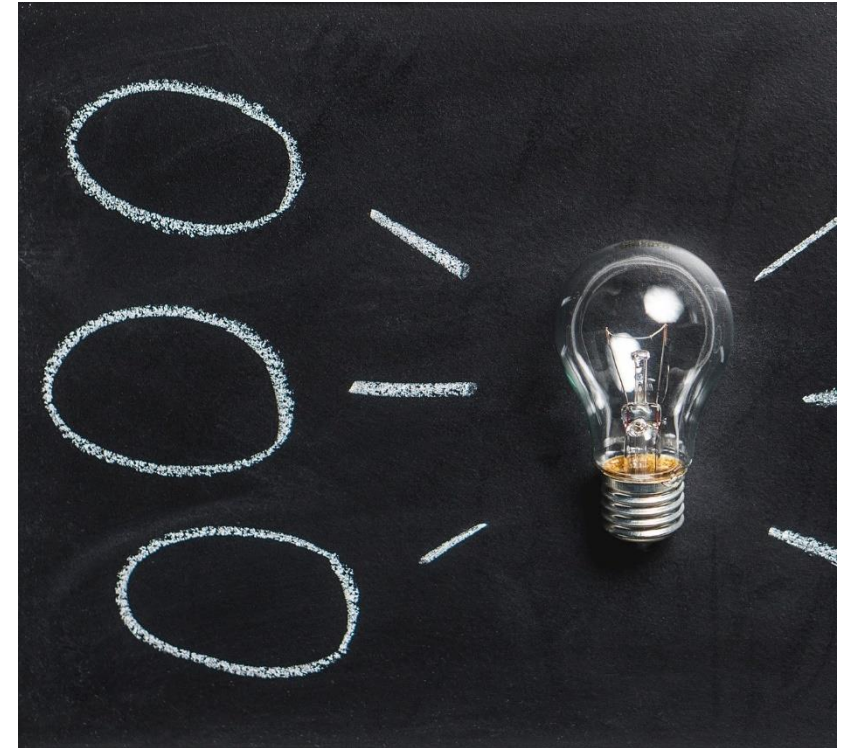
Change details of your delivery

Select your location

Go

3. Forming new services and business models

- Extending current business with services and creation of completely new services
 - Equipment or process remote monitoring service
 - Predictive maintenance and spare part service
 - Extension of a warranty
 - Logistics services optimized with production data
 - Traceable deliveries
 - Instant assembly services
- Changing business model
 - E.g. from equipment sales to service sales
- Plan for potential service concepts will cover
 - Goals and value proposition of the service
 - Customer and user
 - Business model and potential



We will bring our know-how to the project

We will bring our know-how to the project and we can offer you an implementation after the pre-study.

Sparring the change

- Digitalization – ideation and vision work
- Design of new services from an idea to implementation
- Development of business and revenue models
- Services for knowledge mgmt. and IT mgmt. to support implementation of the change

Cloud solution implementation

- Implementation of the services on cloud
- IT-system integrations
- Advanced data analytics
- Web and mobile applications
- Compliancy with information security and data protection incl. EU GDPR*


) * General Data Protection Regulation

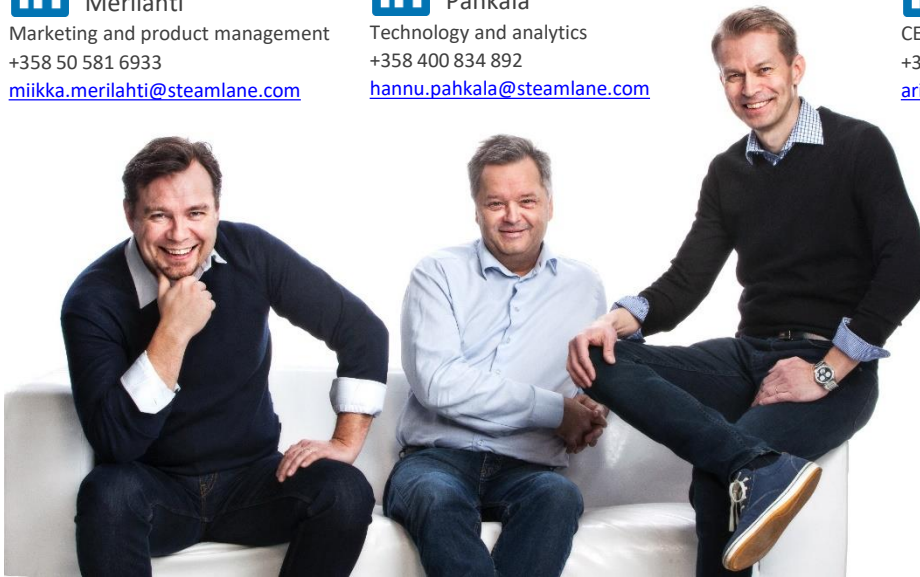
IoT- solution implementation

- IoT solution implementation with our partners
- Advanced sensors and wireless solutions
- Information security
- Life cycle support

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